



MANAGEMENT PARTNERS

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Position – International CEO

For a company within the electromechanical industry we are hiring a CEO.

The company is running an international operation with sales, production and product development in several countries. The company have more than 200 employees and the turnover exceeds € 50 million.

The company is placed in the western parts of Skåne, Sweden

The company is part of an international group with turnover in excess of € 1 billion and headquarters based in Asia.

Main tasks for the new CEO will be to

- Profitable growth in core markets as well as export
- World class productivity and delivery performance
- Strengthen customer satisfaction and brand value
- Create a pipeline of new products and product revisions
- Maintain and develop employee satisfaction

Wanted education and experience

Master of Science in Engineering or Master of Business Administration

At least 5 years as General Manager for a manufacturing plant with in-house product development, or a system integrator business

- Strong cross-cultural abilities
- Strong P&L and Balance sheet knowledge, need to like financial figures
- Operational skills in managing balance sheet, including forecasting, planning, supply chain
- High ability for adaptive leadership styles, speed to action
- Commercial skills and creativity to grow the business

10 years in a Senior executive leadership role with background in

- Change management
- Product and innovation development
- People management, leading managers
- Project & risk management
- Effective negotiations
- Profit & loss and balance sheet accounting
- Investment pay back analysis
- Sales channel management and value based selling
- Manufacturing and quality control

Excellent communication in Swedish and English oral and in writing.



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Your personal skills

- Result oriented, decisive, and agile with strong negotiation skills
- High cross-cultural ability
- Excellent leadership skills, high ability to adapt to different styles depending on environment and location
- People oriented, eager to develop the best team and long-lasting customer relations
- Ability to work on a strategic as well as a detailed level

Reporting and placement

The position is reporting to group CEO

The Swedish headquarters are located in the western part of Skåne

The position demands travelling, 40-60 days/year

Starting date January 2019

If you have questions about the position, you are welcome to contact

Jeanett Paludan 0709 72 41 20 or Tom Lövstad 0736 84 47 00

Please send your application to: tom.lovstad@managementpartners.se